

# Regulatory Training & Education



Successful clean energy project owners require a solid grasp of the compliance requirements that drive value to their projects. Our portfolio of training and education workshops will empower you to make informed decisions on your behalf and maintain compliance in an ever-evolving regulatory landscape as we transition to a low-carbon economy.

As low- and no-carbon fuel and transportation technology experts, EcoEngineers can help you navigate the complex world of alternative fuel technologies and federal, state, and international regulatory programs.

We provide a myriad of workshops that can be taken individually or bundled together for a broader training program. The program can take place virtually or in person. Most workshops are 1 ½ - 2 hours in length and are designed to be interactive with time for open discussion of your specific goals and challenges.

It is our experience that clients who invest in up-front training and education are better equipped to navigate the complex clean energy regulations and requirements that move their project across the finish line.

Over 450 hours of EcoUniversity workshops performed since 2016.

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## Workshops\*:

- Low-Carbon Fuel Regulations
- Fuel Markets
- Agricultural Carbon Markets
- Carbon Accounting Framework
- Life-Cycle Analysis with GREET
- Compliance Training
- Regulatory and Market Outlooks
- Custom Program Development

\*SEE WORKSHOP DETAIL AND PRICING ON BACK SIDE

| LEVEL | WORKSHOP   | DESCRIPTION  | MODULES AVAILABLE*  |
|-------|--|--|---|
| 1     | <b>Introduction to Low-Carbon Fuel Regulations</b> | <p>These workshops provide a solid foundation to understanding the regulations, including:</p> <ol style="list-style-type: none"> <li>1. Regulatory background, goals, compliance mechanisms and key drivers</li> <li>2. Credit markets created by the regulation and factors that impact credit pricing</li> <li>3. Compliance requirements for regulated entities under the regulation</li> </ol>  | <ul style="list-style-type: none"> <li>• USEPA Renewable Fuel Standard (RFS)</li> <li>• California Low Carbon Fuel Standard (LCFS)</li> <li>• Small and Emerging Markets</li> <li>• Brazil's RenovaBio</li> <li>• California Cap-and-Trade</li> </ul> |
| 1     | <b>Introduction to Fuel Markets</b>                | <p>These workshops provide a discussion on how fuel production pertains to low-carbon fuel regulations and the market conditions that affect the valuation of the fuel, including:</p> <ol style="list-style-type: none"> <li>1. Evolution and uses of the fuel</li> <li>2. Market value under low-carbon fuel programs such as the RFS and LCFS</li> <li>3. Physical and contractual pathways for the fuel and environmental attributes</li> <li>4. Key roles along the value chain</li> <li>5. Typical market deal structures and transactions</li> <li>6. Project examples</li> </ol> | <ul style="list-style-type: none"> <li>• Biogas/Renewable Natural Gas (RNG)</li> <li>• Ethanol</li> <li>• Renewable Diesel (RD)</li> <li>• BioDiesel (Methyl Esters)</li> <li>• Renewable Electricity and Electric Vehicles (EV)</li> </ul>           |
| 1     | <b>Introduction to Agricultural Carbon Markets</b> | <p>This workshop will review carbon market programs and policies that incentivize adoption of the sustainable farming practices with a focus on:</p> <ol style="list-style-type: none"> <li>1. Key actors engaged in agricultural carbon markets</li> <li>2. Key uncertainties and potential risks for farmers and farmland owners</li> <li>3. Common sustainable farming practices</li> <li>4. The benefits to the farmer from adopting the above practices</li> </ol>  | Introduction to Agricultural Carbon Markets   |
| 2     | <b>Introduction to Carbon Accounting Framework</b> | This workshop provides a deep dive into the carbon accounting practices, requirements and roles and responsibilities within the fuel pathway.  | Introduction to Carbon Accounting Framework   |
| 2     | <b>Life-Cycle Analysis with GREET</b>              | This workshop helps to define the fuel pathway, and work with our life-cycle assessment experts to learn how to use the GREET model, what information is required, and how to report the carbon intensity of the fuel pathway.   | Life-Cycle Analysis with GREET  |
| 3     | <b>Compliance Training</b>                         | These workshops dive into the details on the reporting and verification requirements that are needed to comply with the various low-carbon fuel regulations. They will include information on schedules, organization roles and responsibilities, and when a third party is needed.  | <ul style="list-style-type: none"> <li>• USEPA Renewable Fuel Standard (RFS)</li> <li>• California Low Carbon Fuel Standard (LCFS)</li> <li>• Oregon Clean Fuels Program (CFP)</li> <li>• Brazil's RenovaBio</li> </ul>                               |
| 3     | <b>Regulatory and Market Outlooks</b>              | This workshop describes the latest findings from the EcoEngineers market forecast report for the specific regulatory market. This workshop goes into a deep discussion of the supply-and-demand factors that directly influence pricing.   | Regulatory and Market Outlooks  |
| 3     | <b>Custom Program Development</b>                  | EcoEngineers has in depth knowledge of and presented on many topics beyond the list above. If you do not see a topic that you seek knowledge on, we can put together custom content for your organization.   | TBD   |

\*In-person training pricing note: Additional fees for consultant's travel to training site and surcharges may apply for more than 15 attendees.